



Case Study



Company Profile

This organization is known as India's Most Valuable Public Sector Enterprise which holds the largest share of hydrocarbon acreages in India. It contributes over 80 per cent of Indian's oil and gas production and about one tenth of Indian refining capacity. This company owns and operates more than 15000 kilometers of pipelines in India, including nearly 3800 kilometers of sub-sea pipelines. No other company in India operates even 50 per cent of this route length.

India is awakening to Project Management and has once again created an extraordinary landmark in the history of project management in the country. Introducing project management practices into government and public sector organization was never easy as the officials in those organizations were very much inclined to the traditional way of handling projects. But considering project management as an important practice, the only fully-integrated petroleum company in India, operating along the entire hydrocarbon value chain, wanted to apply the professional project management techniques. AstroWix, on the basis of their requirement had organized the first ever PMP PBT (Pencil Based Test) from PMI (Project Management Institute), in India. After 4 days of intensive training, AstroWix successfully conducted the PMP PBT for 100 participants of the organization, most of whom had work experience of over 25 years.

Business Need

This organization looks forward to become an integrated energy provider with new discoveries and fast track development. They are also focusing on leveraging state-of-the art technology and global best practices. The company also aimed to have production from small and marginal fields. For successfully completing these projects there was a need of strong project management methodologies. They needed professionals who were certified on project management and who could handle complex project situations. AstroWix assessed their business needs and designed a training program to suit the purpose of such a large organization.

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Solution

Training and certifying project professionals was a small step towards developing professionalism in project management in a huge organization like this. This step taken by AstroWix towards changing the way the public sector and government bodies approach projects was incredibly effective. AstroWix conducted the training and the test for hundred participants coming from various departments and from different locations of the organization in various batches. This provided each participant the attention and guidance that they needed. AstroWix also provided full professional support in the application process and pre and post exam support.

Benefits

The training changed the perspectives of managing projects of the participants, who belonged to various profiles from General Managers to Chief Superintendent Engineers. They were captivated by the in depth exposure to the concepts and fundamentals of project management. Even the high officials who had been working on projects for most of their lives, the AstroWix training on project management were an eye opener. The entire training sessions was power packed with case studies, interactive sessions, group participation, motivating sessions, audio visual aids and complex project management concepts being broken down into simple learning points with the help of real life examples and anecdotes. AstroWix provided some of the world class deliverables to all the participants to assist them in their easy to getting the PMP Certification: AstroWix Best Practices in Project Management: handbook, Complete AstroWix Self Learning Kit (Included 4 DVDs, 8 Audio CDs, 4 Process Charts, Original PM BOK from PMI USA, e-Trac Online Simulation exam with 1200 Practice Questions and 24 / 7 support system).

For More than a Decade, AstroWix has been delivering excellence in Project Management to more than 250 fortune 500 companies and government organizations. We provide expert project management services to help organizations and their people perform to maximum potential.