



Case Study



Company Profile

This is a well-positioned manufacturing giant with its operations throughout the world. The main goal of this company is, to provide leading edge solutions for years to come. Backed by a strong financial base, this organization continues to acquire expertise and invest in the aggressive research and development that fuels innovation. From stand-alone, industrial components to enterprise-wide integrated systems, their solutions have proven themselves across a wide range of industries and in some of the most demanding manufacturing environments. They are committed to customers' needs and their products.

Manufacturing is a growing segment of the world but to compete and succeed in a price-driven market, especially in a country like India with higher input costs for the manufacturing sector, is a major challenge. The Indian operation of a prominent American manufacturing organization, known for its industrial automation control and information solutions, has also faced the common setback in terms of managing their projects worldwide. AstroWix helped in educating them create a business framework by selecting and prioritizing projects to meet deadlines, strengthening the competency of the team and the concepts to monitor the project that can make a difference in solving the problem.

Business Need

The organization's global capabilities extend across 80 countries and include a Partner Network of more than 5,600 regional and global specialists in distribution, system integration and product referencing. Global manufacturers in India required unique coordination and support to meet their production needs. They are focused on providing the best value with over 500,000 different products. With these ideas in view, the organization was looking needed to lay down the fundamentals to develop and improve their organizational maturity in managing projects, programs and portfolio.

Solution

AstroWix assesses the maturity of the organization on project management and designed training program on the concepts of Project Management based on the organization's needs and the nature of projects that they implement. The program was developed from current standards of their work and the latest research results, and was tailored to meet the needs of the firm. Through comprehensive feedback from both the participants and the supervisors, AstroWix ensured the practical applicability of the concepts by the professionals receiving them, thus helping clients to maximize their organizational results. This introductory course on the project management fundamentals helped the professionals to capitalize on their growth opportunities.

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Benefits

This extensive training on PM Concepts addresses each critical aspect of project management. The exercises were designed to acquaint with all aspects of the project life cycle, illustrated different techniques, and helped to build an actual project plan. What made the training different was that the experts at AstroWix are all PMP-certified and excellent instructors who provided the benefit of their experience, professionalism, and insightful, honest analysis.

For More than a Decade, AstroWix has been delivering excellence in Project Management to more than 250 fortune 500 companies and government organizations. We provide expert project management services to help organizations and their people perform to maximum potential.